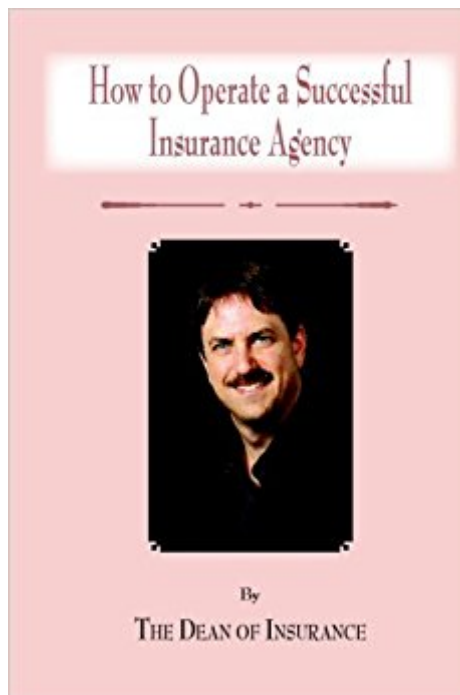




The book was found

How To Operate A Successful Insurance Agency: By The Dean Of Insurance



Synopsis

YOU WILL BE ABLE TO START AN INSURANCE BUSINESS FROM WORK OR HOME. WE TELL YOU HOW TO RUN THE BUSINESS, GET YOUR INSURANCE COMPANIES AND LICENSES. FIND OFFICE EQUIPMENT, AND SUPPLIES AT DISCOUNT PRICES.

Book Information

Paperback: 84 pages

Publisher: BOWKER (January 1, 2009)

Language: English

ISBN-10: 0615230938

ISBN-13: 978-0615230931

Product Dimensions: 6 x 0.2 x 9 inches

Shipping Weight: 4.8 ounces (View shipping rates and policies)

Average Customer Review: 3.4 out of 5 stars 4 customer reviews

Best Sellers Rank: #3,892,114 in Books (See Top 100 in Books) #90 in Books > Business & Money > Insurance > Liability #437 in Books > Business & Money > Insurance > Life #731 in Books > Business & Money > Insurance > Business

Customer Reviews

Born Dean F Morgan in Chicago IL April 10, 1960. Married Danette Morgan April 1, 1990 with Sean age 9 and Maura 14. Moved to Dallas TX Feb 1981. Received Insurance license in 1984 for life and health and property and casualty license in 1988. Real estate broker in 1985 and mortgage broker in 1998. Started Dean Morgan Insurance Feb 1988. Averaged \$500,000 year until 2001 when the market changed direction. Closed business and retired in 2005. Became a manager of my wife's insurance agency and consulted and organized the office with my best friend William Sacks from Chicago. This business is on the Web only. It also makes \$500,000 gross per year. We owned 3 retail stores called Wild At Heart. Owned a painting and collection company as well. Live in a 2 story house and drive a Mercedes.

This book helped me get through all my problems with starting an agency. It's easy to read and the accord forms were great. If you ever wanted a book that tells you how to run your business properly, this is the book. I recommend it to all my friends.

Highly Recommend! just fine, as a gift to Tommy, very patient and helpful. feel very good.

One rule I've always tried to follow is to learn from someone who has experience and knows what they're talking about. Dean Morgan has built more than one highly successful insurance agency from the ground up. One review here complains about the inclusion of forms...but this is actually a plus, in my opinion. This book shows the practical steps to actually setting up an agency...including the needed forms. It's hands-on help from somebody who shares what he knows, which in this case, is plenty.

I've never been so disappointed with a purchase. There is nothing in this book that is the least bit helpful. The book is very short, and a large portion of the book is nothing more than copies of insurance forms.

[Download to continue reading...](#)

How To Operate A Successful Insurance Agency: By The Dean Of Insurance How to Open & Operate a Financially Successful Herb and Herbal Plant Business (How to Open and Operate a Financially Successful...) How to Open & Operate a Financially Successful Small Farm: With Companion CD-ROM (Back-To-Basics) (How to Open and Operate a Financially Successful...) How to Open & Operate a Financially Successful Private Investigation Business (How to Open & Operate a ...) AUTO INSURANCE: A Business Guide On How To Save Money On Car Insurance (Home insurance, car insurance, health insurance) INSURANCE: The Ultimate How-To Guide on Deciding What Insurance Is Right for You (Insurance, Insurance policies, AIG story, Risk Management, Coverage, Life insurance, Book 1) Power Position Your Agency: A Guide to Insurance Agency Success Car insurance book: A Complete Guide to Car insurance (Auto insurance book, Understanding your car insurance) The Restaurant Manager's Handbook: How to Set Up, Operate, and Manage a Financially Successful Food Service Operation 4th Edition - With Companion CD-ROM The Restaurant Manager's Handbook: How to Set Up, Operate, and Manage a Financially Successful Food Service Operation 4th Edition The Restaurant Manager's Handbook: How to Set Up, Operate, and Manage a Financially Successful Food Service Operation How to Open & Operate a Financially Successful Notary Business How to Open & Operate a Financially Successful Landscaping, Nursery, or Lawn Service Business: With Companion CD-ROM Life Insurance Sales Success Formula: A Comprehensive Guide to Building a Successful Life Insurance Sales Career Life Insurance Made Easy: A Quick Guide - Whole Life Insurance Policy and Term Life Insurance Coverage Questions Answered Insider Secrets From A Model Agent: How To Become A Successful Model (Modeling, Modelling, Model Agency) How to Start and Operate Your Own Design Firm: A

Guide for Interior Designers and Architects, Second Edition Remote Pilot Test Prep - UAS: Study & Prepare: Pass your test and know what is essential to safely operate an unmanned aircraft – from the most trusted source in aviation training (Test Prep series) Remote Pilot Test Prep 2018: Study & Prepare: Pass your test and know what is essential to safely operate an unmanned aircraft – from the most trusted source in aviation training (Test Prep Series) The Art of Pawn: Lessons on How to Open and Operate a Pawn Shop, Plus How to Buy Gold & Silver (Silver, Gold, Coins, Bullion, Pledge, Junk coins, Mint, Diamond, Precious metal, Stone)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)